



Revision number: 3

Purchasing Agent: JARED GARDNER

Item: COMPUTERS, UNIX-SERVERS, WORKSTATIONS, DESKTOP APPLIANCES, MAINTENANCE, AND SERVICES - EDUCATION ONLY

Vendor: 35434J G SUN MICROSYSTEMS INC
7777 GATEWAY BLVD, NWK 12-202
NEWARK, CA 94560

Internet Homepage: edu-online@sun.com

Telephone: (702) 304-1044

Fax number: (425) 699-8510

Contact: BOB LEVY

Email address: Bob.Levy@sun.com

Brand/trade name: SUN MICROSYSTEMS

Price: SEE DISCOUNTS ATTACHED; CONTACT VENDOR FOR PRICES

Terms: NET 30

Effective dates: 01/25/02 through 01/24/05

Days required for delivery: NOT TO EXCEED 120 days

Price guarantee period: 90 DAYS

Minimum order: \$500.00

Min shipment without charges: FOB Factory

Renewal Options: Four Additional (1) Year Options to Renew.

NOTE: ADVANCED SYSTEMS GROUP ADDED AS A FULFILLMENT AGENT.

This contract is for Education Users Only. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

REMIT TO:

Vendor: 35434J F Sun Microsystems, Inc.
c/o Bank of America
Dept. 1489, P.O. Box 61000
San Francisco, CA 94161



REPORTS: The contractor will submit quarterly reports to the state purchasing agent showing quantities and dollar volume of purchases by each state agency and political subdivision. These reports will be due 10 days after the calendar quarter.

CONTACT PERSONNEL INFORMATION:

Education Territory Manager

Bob Levy

4507 Denaro Drive

Las Vegas, NV 89135

Phone: 702-304-1044

Fax: 425-699-8510

e-mail: Bob.Levy@Sun.com

Contract Manager

Adrian Brevard

7900 West Park Drive

Suite A-110

McLean, VA 22102

Phone: 703-208-5888

Orders may also be placed with and payment made directly to SUN or for orders made to ADVANCED SYSTEMS GROUP, please reference statewide contract #PA1457, FINET vendor #35434J A.

Order Fulfillment Agent

94934A Advanced Systems Group, Inc.

32 Exchange Place, Suite 506

Salt Lake City, Utah 84111

Attn: Dallas Knudson

Phone: 801-322-0700 ext. 2

Fax: 801-322-1700

e-mail: dknudson@virtual.com

DESCRIPTION

DISCOUNT

Discounts and Volumes

Activity Level

Aggregate Dollar Volume (List Price)	Percent of Discount				
	Cat A	Cat B	Cat H	Cat M	Cat P
Less than \$1,000,000.00	35%	35%	20%	20%	23%
\$1,000,001.00 and More	40%	40%	20%	20%	23%

MAINTENANCE

Volume is calculated on a per site basis. All End Users receive a minimum 35% discount. Additional volume discounts are applied on a multiplicative calculation method for a total discount.

<u>Gross (List Price) Volume</u>	<u>Additional Discount</u>	<u>Total Discountable</u>
\$0-\$4,999.00	0%	35.00%
\$5000.00-\$14,999.00	5%	38.25%
\$15,000.00-\$24,999.00	7%	39.55%
\$25,000.00-\$49,999.00	10%	41.50%
\$50,000.00-\$99,999.00	13%	43.45%
\$100,000.00-\$149,999.00	20%	48.00%
\$150,000.00-\$249,999.00	25%	51.25%
\$250,000.00-\$499,999.00	30%	54.50%
\$500,000.00-\$999,999.00	35%	57.75%



\$1,000,000.00====>

40%

61.00%

Local Sales Representative
Sun Microsystems
C/O Advanced Systems Group
32 Exchange Place
Salt Lake City, Utah 84111
Contact: Jeff Cox
Phone 801-322-0700 x 2
Fax: 801-322-0700
E-mail: jcox@virtual.com

CANCELLATION/RESCHEDULING CHARGES:**NOTICE RECEIVED:**

45-75 Days prior to scheduled delivery date

5% or \$400.00 whichever is greater

0-45 Days prior to scheduled delivery date

10% or \$400.00 whichever is greater

FINET COMMODITY CODE(S):

2049300000-TERMINALS AND CRTS: DATA PROCESSING SYSTEMS (MICROCOMPUTERS)

2069300000-TERMINALS AND CRTS: DATA PROCESSING SYSTEMS (MINI & MAINFRAME)

9063400000-FREIGHT HANDLING; MATERIALS HANDLING